

**MOBILITY PRODUCTS & SERVICES**  
**NOTTINGHAM**  
**REF: 9215 NG**



**ASKING PRICE:**  
**LEASEHOLD: £79,950 + SAV**

**LOCATION**

Our client's mobility service business is conveniently located on a business park 2 miles outside Nottingham city centre. With excellent parking facilities, the business sells, services and repairs mobility scooters and wheelchairs and other mobility aids. There is ample parking which also enable customers to try products for suitability on site

The centre has very high security with CCTV cameras all around the site in addition to double locked barriers.

The business centre also has separate meeting rooms available for business use as required and administration services are available if required.

### **THE BUSINESS:**

Advent Business Sales are delighted to offer to the market this very well established family run mobility service business, which has been trading successfully for the past 18+ years.

The current owner established the business in 1991 and is selling due to retirement.

Our client has achieved an enviable local reputation for good, prompt and courteous service, which has resulted in maintaining all the local council's mobility scooters at the Shopmobility scheme.

Over the years, the business has concentrated on electric mobility scooters, wheeled walking frames and pushchairs, selling both new and reconditioned used items in addition to providing full maintenance, fault finding and repair work.

The business has dealerships with well known manufacturers such as Pride, Days Healthcare, Electric Mobility and Shoprider

One major role performed by the company is to match the client to the correct mobility product that is fit for the client's purpose and needs. The business demonstrates the product at the client's home environment to ensure all needs are satisfied..

The business does advertise in Yellow Pages and also Yell.Com and locally, but majority of business is generated by referrals and word of mouth. There is a database of some 600 customers.

The business is staffed by the owner only.

We are advised that stock at cost is approximately £10,000.  
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### **TRADING HOURS:**

Mon-Fri: 9.30am – 5.00pm  
Sat: by appointment only

### **EXPANSION POTENTIAL:**

A younger person would no doubt want to push the business harder than at present, attending local exhibitions and sales promotions could be a start as well as advertising in doctor's surgeries and day centres.



**FINANCIAL INFORMATION:**

We have been advised by the vendor of the following:

Annual sales: £105,806  
Gross Profit: £42,814

Accounts will be made available to interested parties after a viewing has taken place.

Please let us know if you require finance for the purchase of a business.

**BUSINESS PREMISES:**

The business is housed in 2 joined units, both with their own entrances.

The first unit is used as an open office / showroom, fitted out with racing for low weight goods and including computer, printer, desks and chairs etc.

The second unit has a sink facility with area to make hot drinks.

A back storeroom and a benched workshop. All equipment required, including a hydraulic scooter lift will be left, as will a rolling road for static testing of drive and motor.



**TENURE:** Rent  
**Original lease:** Monthly (Council)  
**Remaining lease:**  
**Review every:**  
**Rent:** £606.69 per month

We are advised that the annual business rates are currently: £1,414.72

**VIEWING:**

Please DO NOT approach the business or its employees without a prior appointment. All appointments are to be made via our office.